



AIRSIGHT PARTNER PROGRAM OVERVIEW

Program Overview

Airsight's Partner Program is designed to empower security integrators, resellers, and technology alliances with cutting-edge drone detection solutions. Our goal is to provide partners with the tools, resources, and support needed to drive revenue and deliver high-value airspace security to customers.

Partner Benefits



**Competitive discounts
& margin opportunities**



Deal registration protection



**Marketing Development
Funds (MDF)**



Sales & technical training



Joint go-to-market planning



**Access to sales collateral and
demo assets**

Ideal Partner Profile

We look for partners with:

Experience in physical security and surveillance

Strong customer base in critical infrastructure, corrections, stadiums, or oil & gas

Field installation and integration capabilities

Commitment to customer success and innovation

How to Join

1

Submit an application or connect with Channel Director

2

Attend a discovery and qualification call.

3

Sign the partner agreement.

4

Complete onboarding & training.

5

Launch joint go-to-market activities.

To learn more or get started, please contact:

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